

SINGLE PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

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		<u>New I</u>	<u>.oans</u>	Average Fees &	Original Terms	Loans Originated & F	Refinanced During Quarter	<u>Locatio</u>	n Data
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	*	*	*	*	*	*	*	18	3
Austin-Round Rock-San Marcos	16,780	\$2,287,059	\$445	\$21.92	17	51.53%	2.12	145	50
Beaumont-Port Arthur	12,740	\$1,430,610	\$294	\$22.36	17	45.80%	2.64	37	28
Brownsville-Harlingen	10,468	\$1,182,966	\$369	\$21.87	19	54.81%	2.03	49	21
College Station-Bryan ³	*	*	*	*	*	*	*	10	2
Corpus Christi	4,209	\$642,727	\$432	\$21.07	19	50.35%	2.11	60	11
Dallas-Plano-Irving (Metropolitan Division)	132,838	\$28,063,665	\$485	\$23.06	17	46.12%	2.02	359	118
El Paso	12,739	\$1,029,363	\$361	\$23.58	14	60.52%	2.54	112	22
Fort Worth-Arlington (Metropolitan Division)	57,202	\$7,071,260	\$408	\$26.21	18	56.17%	2.13	235	112
Houston-Sugar Land-Baytown	176,023	\$20,728,571	\$463	\$24.65	15	63.21%	2.42	513	186
Killeen-Temple-Fort Hood	5,638	\$811,561	\$403	\$21.66	20	46.88%	1.92	39	16
Laredo	7,256	\$986,672	\$414	\$22.49	18	51.89%	2.05	21	15
Lubbock	4,896	\$489,218	\$383	\$20.75	18	55.98%	2.09	26	8
McAllen-Edinburg-Mission	23,857	\$2,763,723	\$408	\$22.28	19	56.73%	2.06	79	52
San Antonio-New Braunfels	30,403	\$3,892,750	\$459	\$23.31	16	57.67%	2.26	189	50
Waco	2,696	\$357,808	\$322	\$22.63	18	32.13%	2.01	27	9
Remainder of State (Outside Reported MSA)	107,077	\$11,793,330	\$348	\$22.47	19	50.07%	2.24	457	278
Out-of-State	318,034	\$85,502,845	\$462	\$24.38	24	32.07%	1.94	41	10
То	tals 923,957	\$169,136,952		-				2,417	991

¹Does not include additional cash advanced on refinances.

^{*}Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT PAYMENT - DEFERRED PRESENTMENT (PAYDAY)

							<u> </u>		
		New Loans Average		Average Fees &	Fees & Original Terms Loans Originated & Refinanced During Quarter			<u>Location Data</u>	
MSA Material library Statistical Area	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	884	\$308,379	\$444	\$173.27	158	0.64%	1.00	18	7
Austin-Round Rock-San Marcos	13,090	\$4,620,484	\$444	\$197.30	168	5.79%	1.30	145	58
Beaumont-Port Arthur	2,658	\$977,356	\$574	\$158.31	169	4.97%	1.30	37	14
Brownsville-Harlingen	3,220	\$956,288	\$489	\$166.24	162	7.18%	1.30	49	19
College Station-Bryan	946	\$319,739	\$446	\$159.68	152	0.62%	1.50	10	6
Corpus Christi	3,459	\$1,085,907	\$402	\$189.36	166	2.81%	1.14	60	21
Dallas-Plano-Irving (Metropolitan Division)	62,521	\$36,169,934	\$623	\$125.80	147	2.38%	1.23	359	131
El Paso	4,943	\$1,505,563	\$419	\$116.70	158	4.44%	1.41	112	49
Fort Worth-Arlington (Metropolitan Division)	38,262	\$17,017,746	\$730	\$104.96	154	7.35%	1.14	235	62
Houston-Sugar Land-Baytown	33,875	\$14,228,773	\$506	\$163.18	166	5.18%	1.31	513	156
Killeen-Temple-Fort Hood	2,199	\$874,094	\$508	\$138.82	159	5.24%	1.20	39	19
Laredo	3,928	\$1,097,429	\$467	\$215.42	169	9.94%	1.36	21	9
Lubbock	1,504	\$787,913	\$630	\$78.88	165	12.69%	1.14	26	10
McAllen-Edinburg-Mission	3,174	\$1,463,827	\$612	\$121.02	166	12.44%	1.26	79	23
San Antonio-New Braunfels	21,596	\$7,072,998	\$407	\$177.65	167	5.36%	1.28	189	97
Waco	2,285	\$685,920	\$375	\$173.72	167	3.59%	1.16	27	9
Remainder of State (Outside Reported MSA)	20,202	\$9,774,502	\$624	\$74.61	156	13.05%	1.04	457	207
Out-of-State	127,325	\$53,517,630	\$550	\$216.14	163	6.10%	1.57	41	16
Tota	ls 346,071	\$152,464,484		•		-		2.417	913

¹Does not include additional cash advanced on refinances.



SINGLE PAYMENT - AUTO TITLE

		<u>New L</u>	.oans	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	571	\$321,642	\$1,720	\$17.48	30	35.54%	1.25	18	9
Austin-Round Rock-San Marcos	8,322	\$2,535,189	\$1,774	\$16.27	29	38.54%	1.49	145	48
Beaumont-Port Arthur	6,329	\$994,132	\$832	\$18.91	29	39.75%	1.79	37	27
Brownsville-Harlingen	4,071	\$1,106,659	\$1,282	\$16.57	30	37.81%	1.53	49	25
College Station-Bryan	*	*	*	*	*	*	*	10	3
Corpus Christi	3,071	\$840,242	\$1,220	\$16.42	30	41.13%	1.51	60	21
Dallas-Plano-Irving (Metropolitan Division)	48,999	\$13,419,494	\$1,431	\$15.95	30	42.28%	1.58	359	156
El Paso	6,113	\$2,054,200	\$1,705	\$15.57	30	45.75%	1.58	112	18
Fort Worth-Arlington (Metropolitan Division)	24,424	\$6,183,605	\$1,291	\$16.45	30	40.33%	1.53	235	134
Houston-Sugar Land-Baytown	55,473	\$16,085,524	\$1,416	\$16.57	30	44.73%	1.54	513	236
Killeen-Temple-Fort Hood	2,516	\$605,747	\$1,120	\$17.40	30	38.31%	1.45	39	21
Laredo	4,874	\$1,128,117	\$1,276	\$15.96	30	43.66%	1.43	21	14
Lubbock	3,115	\$795,403	\$1,249	\$16.20	30	44.65%	1.66	26	19
McAllen-Edinburg-Mission	6,984	\$1,636,524	\$1,266	\$16.51	29	49.24%	1.45	79	56
San Antonio-New Braunfels	14,105	\$4,975,401	\$1,728	\$14.93	30	42.88%	1.49	189	46
Waco	633	\$88,310	\$748	\$20.32	30	19.82%	1.41	27	9
Remainder of State (Outside Reported MSA)	45,533	\$8,622,147	\$831	\$18.83	28	36.77%	1.78	457	307
Out-of-State ³	*	*	*	*	*	*	*	41	0
Totals	235,564	\$61,472,550						2.417	1.149

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^{*}Less than five locations reporting activity. Data was not provided to protect confidentiality of reporting CAB(s).



INSTALLMENT - AUTO TITLE

		<u>New L</u>	<u>.oans</u>	Average Fees & Original Terms		Loans Originated & Refinanced During Quarter		Location Data	
MSA	No. of Transactions	Estimated Total Amt Advanced	Average Amount Advanced	Fee per Transaction	Original Term per Transaction	% of Consumers Who Refinanced	Avg No. of Refinances per Consumer	No. Filed Quarterly	No. Reporting
Metropolitan Statistical Area	All Loans & Refinances Item# 10F	Item # 2 X Item #6 ¹	Consumer Proceeds Item #6	\$ per \$100 loaned Item #10B	Item #10D (Expressed in Days)	Item #4 / Item #1	Item #3 / Item #4	Reports	Activity
Amarillo	*	*	*	*	*	*	*	18	3
Austin-Round Rock-San Marcos	2,447	\$1,335,801	\$1,209	\$132.72	159	16.57%	1.28	145	53
Beaumont-Port Arthur	1,141	\$674,481	\$1,064	\$138.51	151	6.23%	1.08	37	14
Brownsville-Harlingen	1,480	\$765,893	\$973	\$126.20	160	9.01%	1.22	49	20
College Station-Bryan	873	\$471,771	\$906	\$130.07	153	10.16%	1.16	10	6
Corpus Christi	1,480	\$662,970	\$1,028	\$136.15	157	13.94%	1.25	60	19
Dallas-Plano-Irving (Metropolitan Division)	7,674	\$3,974,922	\$970	\$132.86	153	9.58%	1.42	359	120
El Paso	1,252	\$432,044	\$902	\$136.07	163	15.97%	1.41	112	29
Fort Worth-Arlington (Metropolitan Division)	5,791	\$2,280,511	\$1,013	\$130.56	162	17.89%	1.30	235	67
Houston-Sugar Land-Baytown	11,847	\$7,152,692	\$1,096	\$132.21	153	10.15%	1.28	513	167
Killeen-Temple-Fort Hood	1,335	\$474,311	\$903	\$129.60	164	12.33%	1.34	39	18
Laredo	625	\$297,992	\$1,211	\$132.09	170	15.35%	1.16	21	6
Lubbock	1,196	\$471,669	\$1,001	\$138.57	159	19.95%	1.25	26	12
McAllen-Edinburg-Mission	3,630	\$2,325,887	\$1,218	\$108.63	167	8.54%	1.26	79	28
San Antonio-New Braunfels	4,445	\$2,154,776	\$978	\$133.53	155	15.47%	1.32	189	86
Waco	1,028	\$358,778	\$858	\$136.66	164	17.78%	1.19	27	9
Remainder of State (Outside Reported MSA)	13,822	\$5,480,623	\$938	\$125.28	157	19.11%	1.28	457	207
Out-of-State ³	*	*	*	*	*	*	*	41	2
Totals	61,859	\$30,260,702		<u> </u>				2,417	866

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REPOSSESSION FIGURES FOR TITLE LENDERS¹

	NEI OSSESSION FIGORES FOR TITLE LENDERS					
MSA Materialitan Statistical Area	Total Repossessions During Quarter	Total No. Active Accounts During Quarter	Repossession Rate per 100 Active Accounts			
Metropolitan Statistical Area	All Title Loans Item #8	Item #2 + Item #10E				
Amarillo	36	1,186	3.04			
Austin-Round Rock-San Marcos	264	8,508	3.10			
Beaumont-Port Arthur	140	5,152	2.72			
Brownsville-Harlingen	145	4,628	3.13			
College Station-Bryan	19	2,113	0.90			
Corpus Christi	112	4,021	2.79			
Dallas-Plano-Irving (Metropolitan Division)	1,448	42,703	3.39			
El Paso	179	5,321	3.36			
Fort Worth-Arlington (Metropolitan Division)	811	22,098	3.67			
Houston-Sugar Land-Baytown	1,587	53,178	2.98			
Killeen-Temple-Fort Hood	145	3,879	3.74			
Laredo	92	2,810	3.27			
Lubbock	112	3,552	3.15			
McAllen-Edinburg-Mission	233	9,531	2.44			
San Antonio-New Braunfels	487	15,322	3.18			
Waco	61	2,877	2.12			
Remainder of State (Outside Reported MSA)	1,699	49,227	3.45			
Out-of-State	13	4,557	0.29			
Totals	7,583	240,663	3.15			

¹Includes both single payment and installment title loans.



METROPOLITAN STATISTICAL AREA COMPILATION

Dallas - Fort Worth - Arlington, TX		MSA
Dallas-Plano-Irving, TX Metropolitan Div	vision	
Collin County	Ellis County	
Dallas County	Hunt County	
Delta County	Kaufman County	
Denton County	Rockwall County	
Fort Worth - Arlington, TX Metropolitan Divi	ision	
Johnson County	Tarrant County	
Parker County	Wise County	
Houston - Sugar Land - Baytown, TX		MSA
Austin County	Harris County	
Brazoria County	Liberty County	
Chambers County	Montgomery County	
Fort Bend County	San Jacinto County	
Galveston County	Waller County	
Amarillo, TX		MSA
Armstrong County	Potter County	
Carson County	Randall County	
Austin - Round Rock - San Marcos, TX		MSA
Bastrop County	Travis County	
Caldwell County	Williamson County	
Hays County		
Beaumont - Port Arthur, TX		MSA
Hardin County	Orange County	
Jefferson County		
Brownsville - Harlingen, TX		MSA
Cameron County		
College Station - Bryan, TX		MSA
Brazos County	Robertson County	
Burleson County		
Corpus Christi, TX		MSA
Aransas County	San Patricio County	
Nueces County		
El Paso, TX		MSA
El Paso County		



Killeen - Temple - Fort Hood, TX		MSA
Bell County	Lampasas County	
Coryell County		
Laredo, TX		MSA
Webb County		
Lubbock, TX		MSA
Crosby County	Lubbock County	
McAllen - Edinburg - Mission, TX		MSA
Hidalgo County		
San Antonio - New Braunfels, TX		MSA
Atascosa County	Guadalupe County	
Bandera County	Kendall County	
Bexar County	Medina County	
Comal County	Wilson County	
Waco, TX		MSA

McLennan County